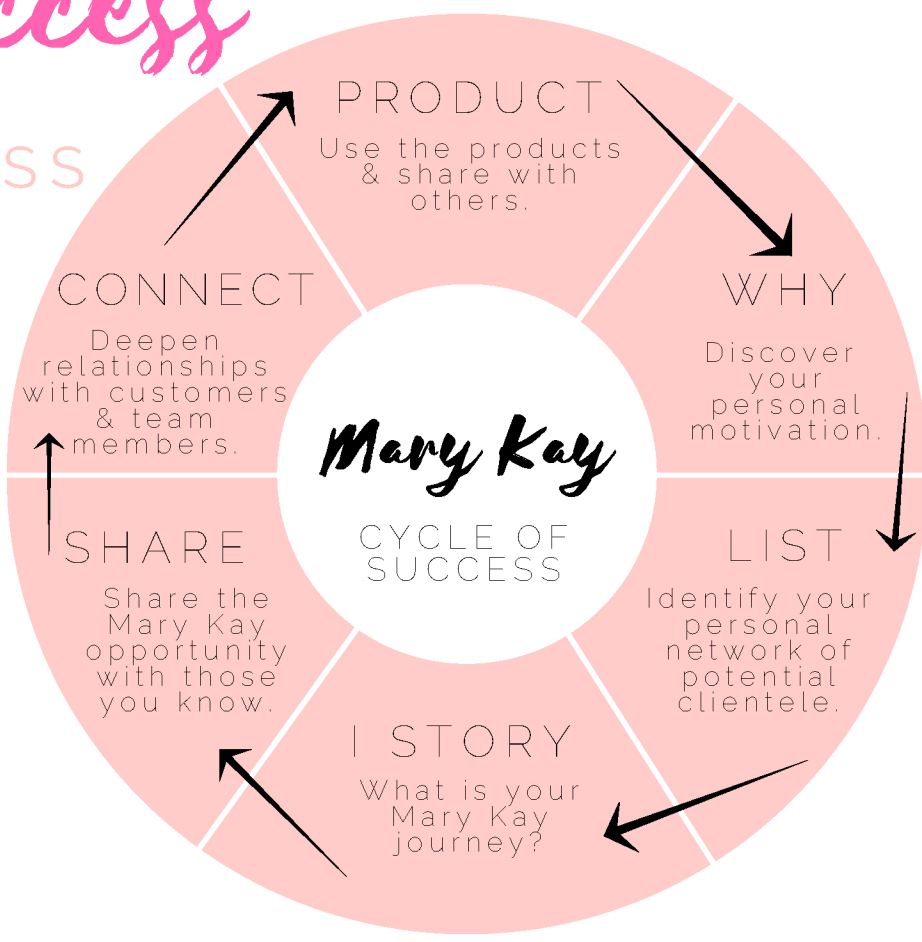


Steps to Success

CYCLE OF SUCCESS

FOLLOW THE MK CYCLE OF SUCCESS TO BUILD A SUCCESSFUL BUSINESS!



MARY KAY CAREER PATH

WE LOVE HAVING IT ALL! WHEN YOU PLAN, PURSUE AND ACHIEVE YOUR DREAMS, YOU CAN EARN THESE POTENTIAL COMMISSIONS AND INCENTIVES AT EACH STEP ON THE MARY KAY CAREER PATH IN ADDITION TO RETAIL SALES PROFITS!



INDEPENDENT BEAUTY CONSULTANT

Quarterly rewards/prizes

SENIOR BEAUTY CONSULTANT

1-2 Personal Team Members
4% Personal Team Commission
\$50 Team Building Bonus

STAR TEAM BUILDER

3-4 Personal Team Members
4% Personal Team Commission
50% off Red Jacket
\$50 Team Building Bonus

TEAM LEADER

3-4 Personal Team Members
9-13% Personal Team Commission
\$50 Team Building Bonus

FUTURE DIRECTOR

8+ Personal Team Members
9-13% Personal Team Commission
\$50 Team Building Bonus

SALES DIRECTOR IN QUALIFICATION

10+ Personal Team Members
4-9-13% Personal Team Commission
\$50 Team Building Bonus

INDEPENDENT SALES DIRECTOR

10+ Personal Team Members
4-9-13% Team Commission
\$100 or more Team Building Bonus
9-13% Unit Volume Commission
\$500+ Unit Volume Bonus
Can Qualify for Top Sales Director Trip & More!

NATIONAL SALES DIRECTOR

4, 9, 13% Commission
13% Sales Director Personal Unit Commission
10% Personal Unit Commission
Luxury Annual Trip
9% offspring commission
Career Car or Cash Compensation
And much more...

