

My Monthly Sales Goal Tracking Sheet

"Give yourself something to work toward. Constantly. A good goal is like a strenuous exercise - it makes you stretch." - Mary Kay Ash

Name: _____

Month: _____

I'm Saving For:

I Need To Profit:

÷ .40 =

The Retail Amount I Need to Sell:

(Include the tax in your profit total)

Ready. Set.
GOAL!

\$

Projected Breakdown:

50% Wholesale: _____

5% Section 2/ Supplies: _____

5% MK Events/PCP: _____

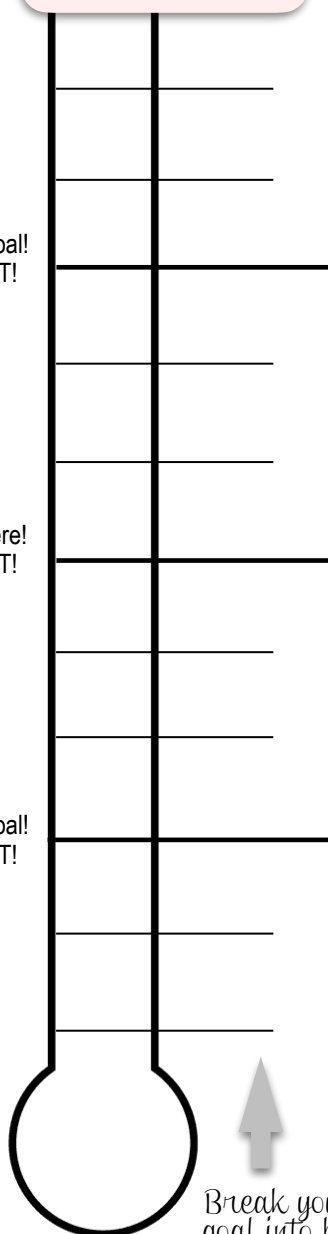
40% Profit: _____

Track Your
Wholesale!

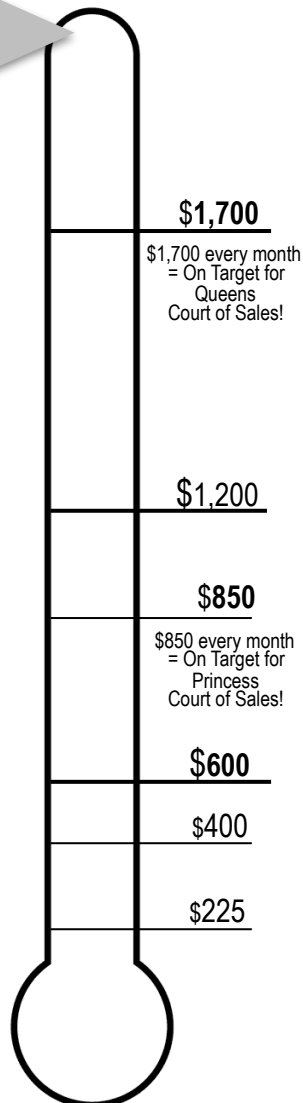
3/4 of my Goal!
I CAN DO IT!

Halfway There!
I CAN DO IT!

1/4 of my Goal!
I CAN DO IT!



Idea: Share this with your director and your sister consultants by the 5th!



Break your goal into bite size chunks!

Total Cumulative Wholesale This Month:

50% of your sales:

An average of \$600/month = STAR CONSULTANT!!

\$