

From NSD
Kristin
Sharpe

Your Magic Number

- I want to make \$_____ profit per month. Which means I want to sell \$_____ retail per month. (Take profit per month x2.)
- Based on last month's sales, my average per face is \$_____ retail. (Total sales last month divided by number of faces done.)
- In order to reach my retail goal, I need to see _____ faces. (Retail goal divided by per face average.)
- Which means I need to hold _____ parties. (Divide 3 into the total number of faces.)
- If 70% of the parties I book will hold, that means I need to book _____ parties you need to hold from above x30 then add this number to the number of parties you need to hold from above & round up to the nearest number.)
- If 1 out of 7 contacts books a party, I need to generate _____ leads. (Multiply 7 x the number of parties you need to book.)

Sample Schedule

First 5 Days of the Month.....	Lead Generating
5th-7th.....	Booking
8th-20th.....	Parties
21st-30th.....	Follow Up/ Team Building

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Goal Sheet

I want to profit:

\$

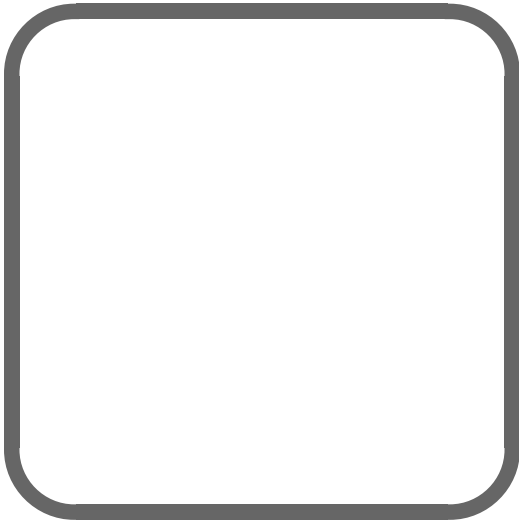
Divide by:

.40

Retail Sales Goal:

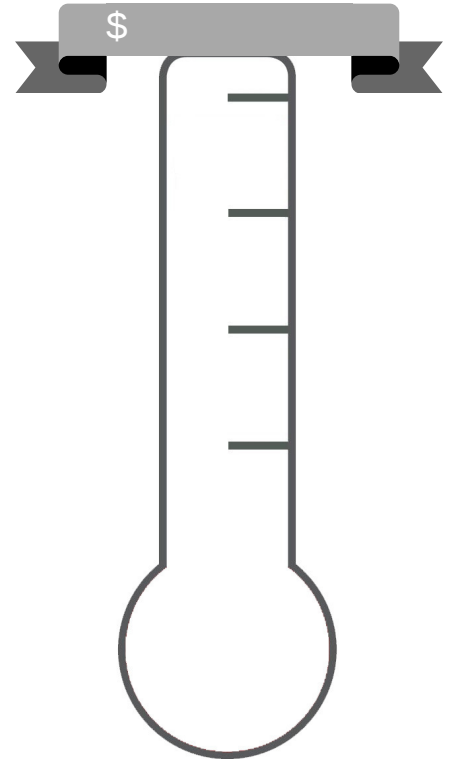
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Picture of My Goal



What will happen when
you achieve this goal?
How will it feel?
Who will be impacted?

Track Your
Goal



You can do it!