

# Success Tracking Folder

For Month of: \_\_\_\_\_

Place your  
visual goal  
or dream  
here!

GOALS This Month		<input checked="" type="checkbox"/> Done	Total
Faces		<input type="checkbox"/> Done	
Sales	\$	<input type="checkbox"/> Done	
Career Talks		<input type="checkbox"/> Done	
Team Members		<input type="checkbox"/> Done	

## Moving Up The Career Path

I'll start the month as a	
I'll finish the month as a	

## Star Consultant Goal

### Quarter Date

\_\_\_\_\_ to \_\_\_\_\_

### My Star Goal

(Color in your goal)

-  Sapphire
-  Ruby
-  Diamond
-  Emerald
-  Pearl

## Guests to Meetings & Events

	The Event	Date	Guest Name	Guest Phone #	Confirmed ✓	Follow Up ✓
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

Print the names of client faces in the boxes along your road to success!

# Face Race TO SUCCESS

*I'm Turbo Charged! Finishing 40 Faces!*



**FROM 0 TO 40+**  
Faces Per Month (FPM)  
In 30 Days

Milestones on the road:

- 5 FPM
- 10 FPM
- 15 FPM **Perfect Start Winner!**
- 20 FPM
- 25 FPM
- 30 FPM **Power Start Winner!**
- 35 FPM
- 40 FPM **Victory Lane**

**Perfect Start** = 15 Faces in 15 days • **Power Start** = 30 Faces in 30 days • **Power Start Plus** = 30 Faces + 6 Career Talks in 30 days

## On Target Wholesale Production For Star

W/S Needed For Star	Sapphire \$1800	Ruby \$2400	Diamond \$3000	Emerald \$3600	Pearl \$4800
Wk 1 W/S	Wk 2 W/S		Wk 3 W/S	Wk 4 W/S	
\$	\$		\$	\$	
Wholesale Total for this month					\$
<i>MK adds 600 pts to each Qualified Team Member</i>				# of Qualified	

## STARS DRIVE CARS



Average W/S per month for Star: Sapphire \$600 • Ruby \$800 • Diamond \$1000 • Emerald \$1200 • Pearl \$1600

### Gold Medal

5 New Team Members in one month.

### Silver Medal

4 New Team Members in one month

### Bronze Medal

3 New Team Members in one month



## GO FOR THE GOLD!

1		6	
2		7	
3		<b>Bronze</b>	8
4		<b>Silver</b>	9
5		<b>Gold</b>	10
			<b>Double Gold</b>

## Potential Hostesses

	Hostess Name	Phone#	Book Date	Coach Calls
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				
29				
30				

## Potential Team Members

	Name	Phone#	Interview	Follow-Up
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				
29				
30				

**Book**  **Parties Weekly to hold goal of**  **Weekly**

Week 1	1	2	3	4	5	6	7	8	9	10
Week 2	1	2	3	4	5	6	7	8	9	10
Week 3	1	2	3	4	5	6	7	8	9	10
Week 4	1	2	3	4	5	6	7	8	9	10
Week 5	1	2	3	4	5	6	7	8	9	10

*Shade In Your Progress*

**Book**  **Career Talks Weekly to hold goal of**  **Weekly**

Week 1	1	2	3	4	5	6	7	8	9	10
Week 2	1	2	3	4	5	6	7	8	9	10
Week 3	1	2	3	4	5	6	7	8	9	10
Week 4	1	2	3	4	5	6	7	8	9	10
Week 5	1	2	3	4	5	6	7	8	9	10

*Shade In Your Progress*

